

## PROFESSIONAL SERVICES PRICE LIST

### ACCOUNTS RECEIVABLE SOLUTIONS

- Policy and procedure consulting to eliminate risky or fraudulent credit applicants.
- Outsource A/R portfolio; rates as low as 5% on accounts 30-60 days old.
- Review of receivable portfolio prior to acquisition or merger to identify write offs, bankruptcy disputes.

### COMMERCIAL COLLECTIONS

**Contingency Collection Rates: NO RECOVERY.....NO CHARGE!**

60-90 days = 10%; 90-180 days = 15%; 180 days to one year = 20%; One year and older = 25% - 35%

*\*Rates are calculated based on days past due. Discounts are available for volume placements and accounts more than \$50,000.00.*

#### AVAILABLE TYPES OF COLLECTION APPROACHES

**Soft Audit** – We approach your customer with the intention of bringing them back as a productive paying account; settling disputes, offering financial solutions, listening and problem solving.

**Normal Approach** – Our account executives create urgency by being informed; knowing what assets and liabilities the customer has, their ability to pay, who they're paying and why. Knowledge is the key. Combined with firm consistent personal contact; e-mail, fax demands...etc

**Hard Approach** – Aggressive decisive action; first contact within hours of placement; attorney demand letter, private investigator and a derogatory credit entry notification to the credit bureaus.

### LAWSUITS/LEGALS **No Retainers /No Hourly Billing**

**Contingency Rate:** 35% plus a maximum of \$500.00 to cover court filing fees and the cost of serving the lawsuit.

*Our licensed bonded network of nationwide collection expert lawyers work on a contingency basis; they do not get paid unless they collect your money. We manage the lawsuit from placement with the attorney to final execution of the judgment.*

**WE HELP YOU**



**KNOW YOUR CUSTOMERS!**

Call us at **877.643.8900**  
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